

We develop, manufacture, and market

#### revolutionary Power Boosters,

Enabling EV ultra-fast charging Anywhere





## The EV revolution is accelerating





#### **Enabling Today Ultra-Fast Charging Anywhere**

Using an Energy Storage System, as a Power Booster - to accelerate charging, even where existing grid is power-constrained



Existing power-constrained grid infrastructure

Ultra-fast charging of EV with Boosted Power (adding 100kW over grid capacity)



Ultrafast Charging >200km in 15 minutes



Less waiting in line



Vast Deployment of Fast-chargers



Charge more cars



#### The Kinetic Power Booster ZOOZTER™-100



Innovative patented Flywheels technology



High Power



Cost Effective



Durable & Reliable



Sustainable-Non-chemical 

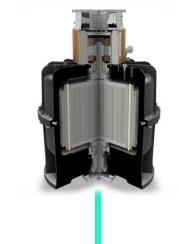
High -Performance



Flexible & Modular



Safe (CE & UL Cert.)







- > Contains **8** ZOOZ V8 **Flywheels**
- **Power** > 100kW (for 15 min.)
- **Energy** 25kWh (at 100kW)

- > Footprint ~half parking space
- > Weight ~9 Tons



#### **Enabling Today Ultra-Fast Charging Anywhere**





#### **Exciting period for ZOOZ!**

- First Shipment of the ZOOZTER™-100!
- Moving forward with EU market penetration
  - Starting sales in Germany
  - First 5 operational sites in Europe in H1/23\*
- Moving forward with US market penetration
  - Pilot with NYPA largest US utility
  - Pilot with Car rental giant @La-Guardia
  - Distribution Agreement with Blink-Charging
  - ARKO pilot is moving forward
- > First site in Israel coming soon!







First 10 ultra-fast charging sites - Powered by ZOOZTER™-100



#### First shipment of ZOOZTER™-100













#### Sales in EU/ Germany

- Contracts for 5 fast charging sites
- Turnkey solution, based on ZOOZTER-100™.
- Site's build price €500K (70% for ZOOZ)
- Operation contract for 15 years –
   O&M service + ~15% of operational profit.

#### **Strategic Value:**

- Penetration to DACH and other EU markets
- Cooperation with local major EPC & CPO
- Showcase for additional Customers

#### **Status:**

- Shipped first system as 1<sup>st</sup> commercial sale!
- Four sites under construction.
- 5<sup>th</sup> location contract signed. Const. start Q1/23\*
- Deliveries of systems –Expected during H1/23\*





\*\* Image is a simulation



#### First Customers' Sites - Germany





#### **US Market Penetration**

#### Collaboration with New York Power Authority (NYPA)

- NYPA Largest utility in the US. Renowned for innovation and new technology assimilation
- Demonstration of Ultra-fast charging, based on ZOOZTER-100
- Expected funding of ~\$900K
- Mutual demonstration to 3<sup>rd</sup> parties during demonstration phase.





New York Power Authority to Collaborate with ZOOZ Power, Israel-Based Award Winner, to Advance Electric Vehicle Ultra-Fast Charging Technology

**Announced 12.9.2022** 



## New York governor announces funding for Israeli startup



## Collaboration with Car Rental Giant at La-Guardia airport, NY

- Cooperation with one of the worldwide leading car rental services provider.
- Pilot in a flagship station:
  - To demonstrate ZOOZTER™-100 ability to enable ultrafast charging at power-constrained airport locations.
  - To establish efficient operational usage profile of charging infrastructure enabled by ZOOZTER™-100 & EMS
- Expected to be operational by mid 2023\*
  - Pilot will be operated for 12 months
  - Long-term agreement to be discussed during Pilot period



#### BUSINESS B INNOVATION

Jerusalem Post > Business & Innovation > Tech & Start-ups

Israeli-made EV charging tech to be installed at LaGuardia car rental site

By ZACHY HENNESSEY

Published: NOVEMBER 3, 2022 14:16 Updated: NOVEMBER 3, 2022 18:09





#### **Cooperation with ARKO**

> ARKO - US 6th largest convenience stores network.

- Pilot location Scotchman (ARKO) Convenience store at Rockhill, SC.
- ARKO finalized agreement with major CPO/EPC Initiated charging site construction work
- Pilot expected to be operational in Q2/23\*
- Agreed to operate the pilot for up to 12 months:
  - To allow ARKO finalize its evaluation if to continue and expand collaboration by Distribution agreement
  - Site will be used for demonstrations to potential US Customers





#### **Cooperation with Blink Charging**

Blink Charging – one of the largest US Charging Provider, operating in 25 countries worldwide

- Pilot location Fort Lauderdale, FL (near Fort Lauderdale Airport & state road 84).
- Site on-going design & construction
- Pilot expected to be operational in Q2/23\*
- Signed Distribution Agreement:
  - Blink appointed as a reseller with favored pricing
  - Additional business models to be jointly developed during next 12 months (in parallel to joint operation and demonstration of Pilot site.



As the demand for convenient and accessible long-range EV charging grows, it is imperative that we provide EV drivers with dependable and sustainable solutions and in cooperation with ZOOZ, we provide just that



Michael D. Farkas, Executive Chairman and CEO of Blink Charging



<sup>\*</sup> Company estimation, subject to changes

<sup>\*\*</sup> Image is a simulation

# The EV revolution is accelerating



#### Market is moving to Ultra-fast Charging



**Public Charging** Infrastructure is **critical** to enable transition to EVs



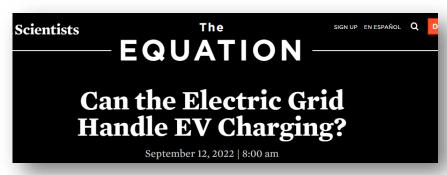
New car models -Ultra-fast Charging becomes a MUST

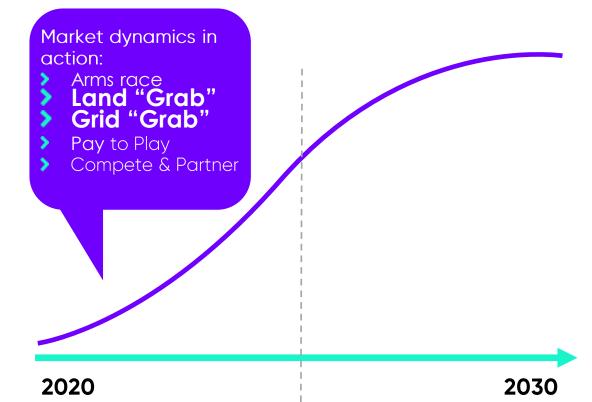


Public Charging infrastructure is moving to Ultra-fast Charging



Increasing awareness to grid limitations & demand charges





#### Early days

Low penetration Locations Cherry picking Install where grid is strong Govt grants Longer payback period

#### Mass Deployment

High penetration
Wide coverage
Install everywhere
Free market
Short payback period



#### Governments push investments to Ultra-fast Charging

#### **USA**

Biden Administration has Now Approved EV Deployment Plans for All 50 States

National Electric Vehicle Infrastructure (NEVI) Program



**Alternative Fuel Corridors** 



\$5 billion

for a nationwide network of 500,000 EV charging stations

min. 4 x 150kW DCFC capable of simultaneously charging of 4 Evs, every 50 miles

#### Europe



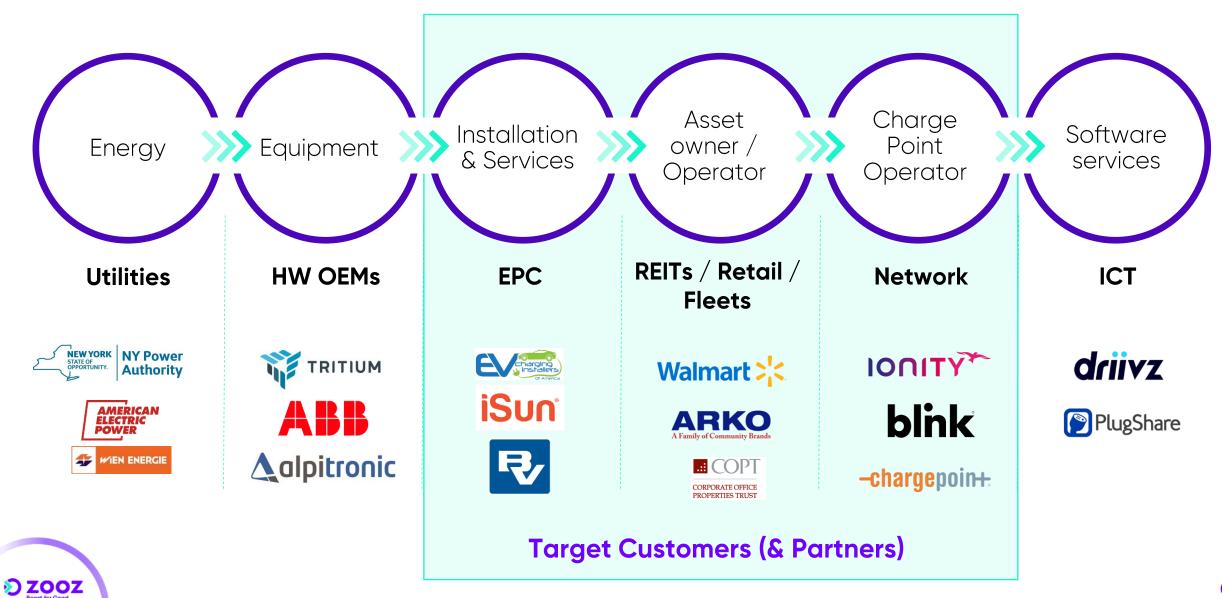
## European Parliament says public charging stations should be available every 60 km

Posted November 1, 2022 by <u>Charles Morris</u> & filed under <u>Fleets and Infrastructure</u>, <u>Newswire</u>, <u>The Infrastructure</u>.



Ctober 4, 2022

#### Generating awareness across EV charging value chain



#### First site in Israel – Powered by ZOOZ

- Collaboration with Afcon Electrical Transportation & Dor-Alon
  - Supported by the Ministry of Energy and Israel Innovation Authority
- Pilot location "Or-Zichron" Dor-Alon Station (road no. 4, near Zichron Yaakov).
- Site at final stage of preperations
- > ZOOZTER™-100 installation and initial operationbefore end of 2022\*!
- Site expected to be operational after a short period of testing.







1st site in Israel – Coming Soon!



<sup>\*</sup> Company estimation, subject to changes

<sup>\*\*</sup> Image is a simulation

#### Summary

EV infrastructure market is accelerating market's trends supporting HUGE potential for our unique solution.

> Understanding Grid's limitation, increasing sense of urgency – Perfect timing for launching our innovative ZOOZTER™-100.

First operating site in Israel – by end of 2022\*

- Made 1<sup>st</sup> shipment as 1<sup>st</sup> commercial Sales in Germany Expecting\* additional orders & Business collaborations
- Moving forward with US penetration 4 Pilots with major partners to be operational by mid '23\*.
- Working on additional opportunities (Europe & US)





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